

ANNUAL REPORT 2023 - 2024

Auxiliary to


**BC
Children's
Hospital™**



Report from the Chair



This has been an exciting and successful year for the Auxiliary. As you can see in the BC Children's Hospital Foundation IMPACT Report – the Auxiliary was instrumental in launching many of the patient/family programs now enjoyed by patients, families and staff. Our Auxiliary Board continues to work with the members of the Auxiliary to Sunny Hill Health Centre and alongside the Auxiliary to BC Women's Hospital & Health Centre.

Our business initiatives fund activities and programs that add to the quality of patient experience for BCCH patients and families. We accomplish great things due to the caring commitment and passion of our Members, the Board, Volunteers and Staff. Each of our businesses grown in recent years, allowing us to continue funding vital programs, support new projects and equipment.

The Auxiliary's social enterprise business initiatives are:

- The Auxiliary to BCCH Gift Shop – coordinated by Becky Winkelmann
- Still Fabulous Thrift Shop and Still Fabulous 2 – coordinated by Judy Hanvey
- Holiday Card Program – co-chaired by Patricia Pon and Judy Rothwell
- Clothing Donation Bin Program – co-chaired by Patricia Pon and Judy Rothwell
- Campus Vendor Program – coordinated by Becky Winkelmann
- Special events such as the Silent Auction – chaired by Nadine Ho

Our Gift Shop Supervisor Becky Winkelmann and the volunteers are committed to ensure the Gift Shop provides service and a positive experience for patients, families and staff. Product and inventory for the Gift Shop is carefully considered. The Gift Shop experienced an increased demand for the BCCH Foundation campaign *Small is Mighty* T-shirts, sweatshirts and hoodies this past year.

The Clothing Donation Bins have not only remained steady but have expanded with additional bins being placed at the Burnaby Eco-Centre. We have over 40 clothing donation bins placed in the Lower Mainland and three on Vancouver Island. Our partnership with the Salvation Army National Recycling Organization (SANRO) for this valuable recycling program continues with a renewed agreement.

Our Still Fabulous Thrift Shop was able to expand and return to the hospital campus thanks to the Auxiliary BCWH, who offered their Gift Shop space when no other space was available on campus. The space was renovated by the IATSE Local 891, Paul Burton was the lead on the project and union President, Mitch Davies, encouraged this generous donation. The union donated their expertise, materials and time to make the changes to bring the thrift shop back on campus..

Our businesses continue to provide funding for many Hospital programs including:

- Child Life Programming - Weekend Staffing and Music Therapy
- Therapeutic Clown Program - MIRTH Unit
- Healthy Minds Programming - CAPE, Eating Disorders, In-patient & Clinic Services
- Family Support Library
- Treasure Chest and the ambulatory care Volunteer Fun Cart
- Equipment requested for specialized surgical procedures

This year the Auxiliary was excited to provide total grants of \$239,550 to BC Children's Hospital Foundation. Since the inception of the Auxiliary we have contributed an amazing \$8,154,220! In addition, the Auxiliary to BCCH Education Endowment Fund provided grants over \$18,000 to 13 BCCH staff members and 8 BCCH volunteers in 2023-24, to assist with their professional development or ongoing education that will ultimately positively impact the pediatric care provided at BC Children's Hospital.

For this fiscal year, an astounding number of volunteers within the BC Children's Hospital and Sunny Hill Health Centre have contributed 66,240 hours. Volunteers support patients and families every day and in many different ways when they visit BC Children's Hospital & Sunny Hill Acute Rehab Centre. The volunteers have been restored in numbers beyond our pre-pandemic programming.

The Auxiliary is thankful for the support of staff - Pat Gillis, Patricia Pon, Becky Winkelmann (Gift Shop Supervisor) and Judy Hanvey (Thrift Shop Supervisor) for their continued commitment to the Auxiliary.

We want to give special thanks to the Volunteer Resources team! We could not do it without them!

My thanks also to our Auxiliary Board Members for their incredible dedication and ongoing commitment. Our Auxiliary can celebrate the successes achieved this past year, and as we look into the next, we are confident we have the tools and the talent to continue supporting the patients and families of BC Children's Hospital.

Respectfully,



Bonnie Nelson
Chair

Message from BCCHF



Malcolm Berry, President & CEO BC Children's Hospital Foundation

Whenever I reflect on the Auxiliary to BC Children's Hospital, I am continually in awe of how you demonstrate the power of small actions in achieving meaningful progress. Whether it's a single donation, an inspired individual or a bold action, these efforts collectively have a mighty impact on advancing children's health care.

Every day, your commitment to the health and well-being of kids can be felt across BC Children's Hospital. Programs like music therapy and therapeutic clowning bring moments of play, laughter and lightness to thousands of patients each year. Moreover, your visionary and steadfast support of the Sibling Support Centre allows children to share special moments with their families when they need it most. Last year alone, it booked nearly 1,500 visits, a testament to its incredible impact. Your generous gifts to mental health initiatives, including art therapy sessions, ensure children receive holistic care that has the power to shape their lives. By equipping health care professionals with the latest technologies, you enable kids to get the expert care they need to return home and back to the joys of childhood sooner. All of us at the Foundation are deeply inspired by the many ways you stand behind BC's kids.

From the countless hours you volunteer in your gift shop to your dedicated efforts in creating holiday cards and organizing clothing drives, each action you take contributes to a greater whole that makes BC Children's the extraordinary place it is today.

Thank you for helping our province's kids and youth reach their full potential and for creating a healthier tomorrow for all of us. We are immensely grateful for your partnership.

With gratitude,

A handwritten signature in black ink that reads "Malcolm Berry".



Board of Directors and Committees



The 2023-2024 Board of Directors of the Auxiliary to BC Children's Hospital:

- Chair: Bonnie Nelson
- Secretary/Treasurer: Judy Rothwell

The Auxiliary is grateful to the volunteer committees that provide advisory and/or operational support to our businesses, funding initiatives and fundraising events:

Members at Large:

- Catherine Berardi
- Sandra Ens
- Nadine Ho
- Fay Low
- Carol Miller
- Angela Pang
- Dana Perlman
- Debbie Poole
- Louise Schmiing

- Holiday Cards Program Committee
- Clothing Donation Program Committee
- Gift Shop Advisory Committee
- Thrift Shop Steering Committee
- Silent Auction Committee
- Education Endowment Fund Committee
- Hospital Program Grant Committee

The Auxiliary thanks Board members Dana Perlman and Catherine Berardi for their leadership and support to the Auxiliary to BC Children's Hospital members are not standing for re-election.



Interested in volunteering your expertise and skills to the Auxiliary to BC Children's Hospital? Our committees are always seeking additional supporters. Contact us at volunteer@cw.bc.ca.

Funding and Programs We Support

Education Endowment Fund

The Auxiliary to BC Children's Hospital Education Endowment Fund provides financial assistance to support staff health care providers (excluding physicians) in their ongoing professional development and pursuing ongoing educational opportunities that will enhance the care provided for children and families at BCCH. Volunteers are also supported with education funding to support their education that may lead them to professions at BC Children's Hospital and Sunny Hill Health Centre.

The Auxiliary proudly granted a total of \$18,556 to 13 BCCH staff members and 8 volunteers in 2023.



My name is Steph McMaster and I am a Registered Psychiatric Nurse working at BC Children's Hospital in multiple capacities. I am a Mental Health Nurse in the ER and currently working as a Mentor and Educator on The Missing Middle Pilot Project funded by the BC Children's Hospital Foundation. I am also in my first year of my Masters of Nursing Degree at Athabasca University with future plans to become a nursing instructor. My first course allowed me to explore what nursing means to me and common themes in my current nursing practice translated to discussions and essays in my course. BC Children's Hospital has provided me with opportunities for growth through the Education Endowment Fund Grant (as well as the Growth and Development Fund) and I am grateful that I can continue my education in hopes of one day giving back to the nursing community as a nursing instructor."

- Steph McMaster, 2023 EEF Grant Recipient

Education Endowment Fund



*“Dear Members of the Auxiliary to BC Children’s Hospital,
My name is Carmen Dong, and I have been volunteering with BCCH since 2019. I am currently a student in the Bachelor of Music Therapy program at Capilano University. The funding I received through the Education Endowment Fund Grant has allowed me to take music lessons outside of the university program during my internship and has also helped with living costs that are not fully supported by the student loan program. Music Therapy students are only eligible to receive a loan for one semester during their internship program, typically 6 months to 2 years. Once again, thank you so much for selecting me as one of the recipients of the Education Endowment Fund Grant.”
- Carmen Dong, Volunteer*

*As a recipient of the Auxiliary to BC Children’s Hospital 2023 Education Endowment Fund, the award aided me in completing prerequisite courses for Canadian medical schools. This endowment has not only alleviated some of the financial hurdles associated with medical education but has also played a significant role in my professional development as it has brought me closer to achieving my goal of becoming a physician. Overall, the support from the Auxiliary to BC Children’s Hospital has been invaluable in my academic and professional journey, providing me with the resources and confidence needed to excel in my pursuit of a medical career!
~ Olamide Olabiyi, Volunteer, 2023 EEF Grant Recipient*

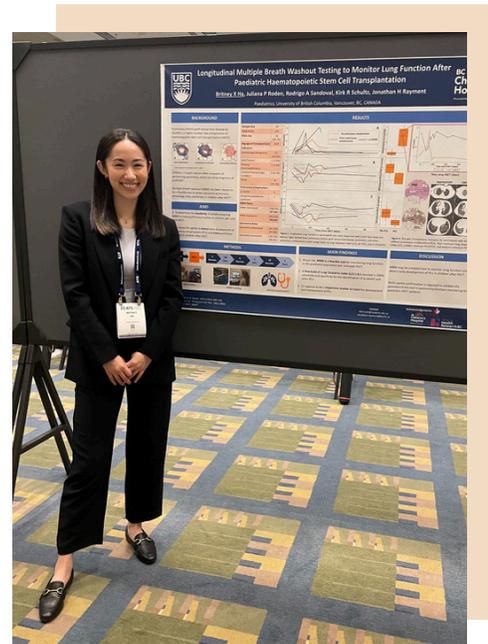
Mary Lou Hunter Award

This annual award is in memory of Mary Lou Hunter, Auxiliary to BCCH Board member, fundraiser and a Child Life volunteer who brought compassion, humour, love and exceptional commitment to her volunteerism at BC Children's Hospital.

After Mary Lou passed, her family and friends, bestowed a donation to the Auxiliary to BC Children's Hospital and encouraged the recognition and contribution of a deserving Child Life volunteer each year in her name.

In appreciation, the Auxiliary to BC Children's Hospital dedicated an annual award to one recipient of Auxiliary Education Endowment Fund, a Child Life volunteer that displays this same compassion and commitment as Mary Lou Hunter.

The 2023 Mary Lou Hunter award recipient was volunteer Britney Ha who is a BCCH volunteer since 2019, Clinical Research Assistant at BCCH Respiratory Research Lab, and has been accepted to UBC Medical School this year.



I am incredibly grateful to have been a recipient of the Education Endowment Fund grant, as well as the 2023 recipient Mary Lou Hunter Award. The grant helped to fund my travel expenses to Washington, DC in May 2023, where I presented my research at the American Thoracic Society 2023 International Conference. At this international conference, I presented my research conducted at BC Children's Hospital to physicians, researchers, and other allied health care providers in the field of respiratory medicine. The opportunity to present my research on lung monitoring for children who receive bone marrow transplants increased the knowledge translation reach of this topic and helped to improve care for pediatric oncology patients across the world. Additionally, as a BCCH volunteer since



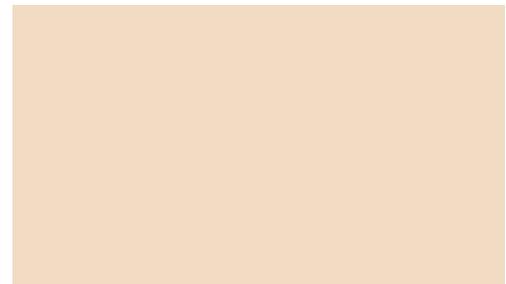
The MIRTH Unit - Clown Therapy

The Auxiliary to BC Children’s Hospital has always been a proud founding donor and supporter of the Therapeutic Clown Program at BCCH. From its inception in 1995, the program was imagined and became a reality by Paul Hoosan – better known as “Doc Wilikers”, as an extension of the Child Life Program.



In 2023 the Therapeutic Clowns Fizzie, Cosmo and McFluf made over 1,890 bedside visits to young patients and siblings, offering smiles, relief and distraction. This popular program serves young patients and their families on inpatient wards and outpatient clinics throughout BC Children’s Hospital.

Bonnie Nelson, Chair of the Board, Auxiliary to BCCH congratulates the MIRTH team during the celebrations for their impressive Therapeutic Clowning’s 30th Anniversary



Volunteers Make It Happen



The Auxiliary to BC Children's Hospital has been a proud contributor for a number of programs that bring smiles, relief, support and care to the children, siblings and families visiting BC Children's Hospital.

We are grateful to the 1,549 volunteers who choose to give their time, energy and skills to supporting BCCH programs and services. Programs funded by the Auxiliary to BCCH are successful because of the contribution of our volunteers, THANK YOU!



"My volunteer role is to maintain the Auxiliary Treasure Chest Program. I source small toy 'treats' for BCCH Clinics, BCCH TACC In Patients, Sunny Hill and Healthy Minds.

To date some of our most popular rewards are pop tubes, sticky hands, Playdoh, pop bracelets, princess wands, squeeze toys & bubbles.

I have been a volunteer for 25+ years, I thoroughly enjoy the challenge of finding the Treasure Chest toys that BCCH patients want and enjoy.

What brings me joy in this role and keeps me coming back year after year is turning a child's sad face into a joyful smile."

- Catherine Beller, Auxiliary Volunteer

THANK
YOU

Interested in volunteering at BC Children's Hospital? Contact us at volunteer@cw.bc.ca

Treasure Chest

The Treasure Chest is a wonderful program that provides boxes of joy to children in outpatient and inpatient clinics within the hospital to select a “treat” at the end of their visit or treatment.



Fun Cart

Fun Cart volunteers provide interaction, play and distraction to patients, siblings and families waiting for appointments in treatment areas and outpatient clinics. Volunteers bring a cart full of interactive activities to distract and engage waiting patients and siblings as well as assist as-needed with special requests for support to various hospital programs.



The Gift Shop

We are pleased to report the tremendous success of the Gift Shop this past year. With annual gross sales of over \$411,000, representing an impressive increase of 48% over last year, we are extremely proud of what our Gift Shop team has achieved in 2023-24.

Customers continue to love the fun and interesting stock the Gift Shop carries, everything from banana slugs to chickens! We are grateful to our Gift Shop Supervisor Becky Winkelmann for her unique skill of knowing exactly what our customers want! We are so proud to carry products sourced from local artists and vendors, and products that are made in Canada.



BCCH Logo wear was and continues to be extremely popular with staff and patients. We are selling as much clothing as plush toys! Carrying the Small is Mighty campaign merchandise in the Gift Shop is a great example of our collaborative relationship with the BC Children's Hospital Foundation.

Our volunteers are the backbone of our success - their dedication and hard work have been crucial to making the Gift Shop a destination stop where patients, families look forward to visiting after appointments. Thank you to our Gift Shop volunteers for your daily and tireless efforts in organizing the shop, providing excellent support to our customers, and making sure the shop continues to run smoothly - seven days a week.

With this amazing team, we are excited to see what this new fiscal year brings!



Still Fabulous Thrift Shops

Still Fabulous Thrift Shop, a joint venture of the Auxiliary to BC Children's & Auxiliary to BC Women's Hospital & Health Centre, experienced some exciting growth this past year. A major highlight of the year was the long-awaited opening of our hospital campus thrift shop. Thanks to the Auxiliary BC Women's Hospital who offered their Gift Shop retail space, which was renovated with the generous donation of time, skill, labour and materials from IATSE (International Alliance of Theatrical Stage Employees) Local 891. In addition, the Auxiliaries would like to thank Dana Perlman, past Chair of the Auxiliary to BCCH, for deepening the connection with the film industry and our thrift shops, which led to the donations from productions (clothings) and also for the design and construction of StillFab2 at the Hospital.



The Grand Opening event for StillFab2 was held on February 29, 2024, and was attended by those who contributed to make this dream come true. Also present were representatives of both BC Women's and BC Children's Hospitals, volunteers from both Auxiliaries, and of course our diligent thrift shop volunteers. The new StillFab2 Thrift Shop opened primarily to support and serve the families and staff on campus.

With much dedication and the support of our volunteers and customers, Still Fabulous had gross sales for the year of \$162,056 representing (portioned for Auxiliary BCCH), an increase of 12% over the previous year. This achievement reflects the hard work and commitment from Thrift Shop Supervisor Judy Hanvey and our dedicated team of volunteers. The shop provides gently used high quality men's, women's and children's clothing, as well as shoes, jewelery, accessories and housewares to our loyal and new customers. Effective October 1, 2023 a new 5-year lease commenced at our Main Street Still Fabulous Thrift Shop. We look forward to building on this very successful year and continuing our growth at both Thrift Shop locations.



Clothing Donation Bins Program

We are excited to report that the operations of the Clothing Donation Bins Program experienced a significant increase over the past year with an impressive 68% growth, and a total gross revenue of \$186,449.



Auxiliary Board and Clothing Donation Bins Committee member Carol Miller presenting the Certificate of Appreciation to the Burnaby Eco-Centre Host

In 2006 the Auxiliary to BC Children's Hospital and Salvation Army National Recycling Organization (SANRO) formed a unique social enterprise partnership with the purpose of raising funds for both non-profit organizations, and proceeds are shared between the organizations to benefit their respective causes. The Agreement with SANRO was officially renewed for another 3 years, effective April 1st, 2024.

In addition to renewing this social enterprise partnership agreement, the program also engaged a new operator this year. We are looking forward to working with this new enthusiastic team which promises to improve operations and efficiency.

68%

Growth in 2023

\$186,449

2023-24
Total Gross
Revenue



Growing the Clothing Donation Bins Program

To support the growth of our Clothing Donation Bins business, the Auxiliary purchased 22 new bins and refurbished 7 existing ones. Expanding the number of bins in key hosts locations such as the Burnaby Eco Center (from 6 to 10) is allowing the program to meet the ever-increasing demand for donation space. Old donation bins were also replaced with new and refurbished bins to ensure the quality of the product and comply with safety standards. The Auxiliary to BCCH is committed to learning about and supporting programs that reduce textile waste. The repurposing of clothing and textile in programs such as our Clothing Donation Bins and our Thrift Shops are proof of this commitment.



The Clothing Donation Bins Program Committee is recruiting volunteers to join this successful enterprise. Are you interested in clothing and textile circularity while raising funds for the Hospital? Contact us at volunteer@cw.bc.ca.

Holiday Card Program



This annual program sells a selection of pre-packaged and personalized Holiday Cards to raise funds which support various programs and services at BC Children's Hospital. With the generous support of local BC artists, the Auxiliary creates a catalogue of Holiday cards that appeals to our corporate clients and friends of BCCH.

London Drugs joins us for a second consecutive year as our retail partner carrying the Auxiliary to BCCH's Holiday cards at select London Drugs locations. This past year had an increase of 16% sales at their locations thanks to marketing initiatives such as product placement location and a 'shelf-talker' explaining the Holiday Cards Program. London Drugs also ran a social media campaign promoting the cards and featuring the artists.

With total revenue of \$34,464 in 2023, we are pleased to report that the Holiday cards also sold well at the Auxiliary to BCCH Gift Shop and through the Holiday Cards website at www.bcchholidaycards.com.

We welcomed new Committee members and volunteers to the program this past year. They are the heart and soul of this foundational beloved program. From hosting packaging parties at their home, to running around town making sure the retailer was fully stocked throughout the season, their dedication and passion for giving makes the Holiday Card Program a staple of each Holiday season. Thank you Louise, Debbie, Nadine, Kathy, Wendy, Fay, Susi, and Catherine!

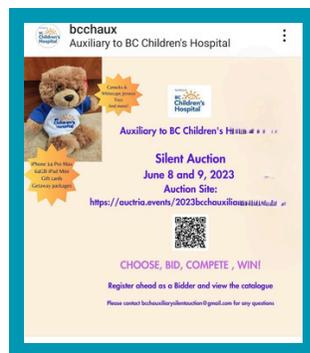


Events and Fundraisers

The Auxiliary to BCCH organized and participated in a number of fundraising events and campaigns, each contributing to and enabling the Auxiliary to continue funding special programs at BCCH.

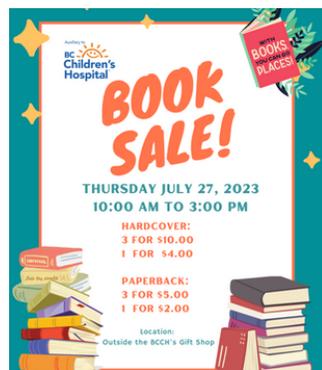
Silent Auction 2023

A successful online virtual Silent Auction raised over \$8,000 for special programs at BCCH. We had a record number of auction participants and funds raised. Thank you to the Silent Auction Committee!



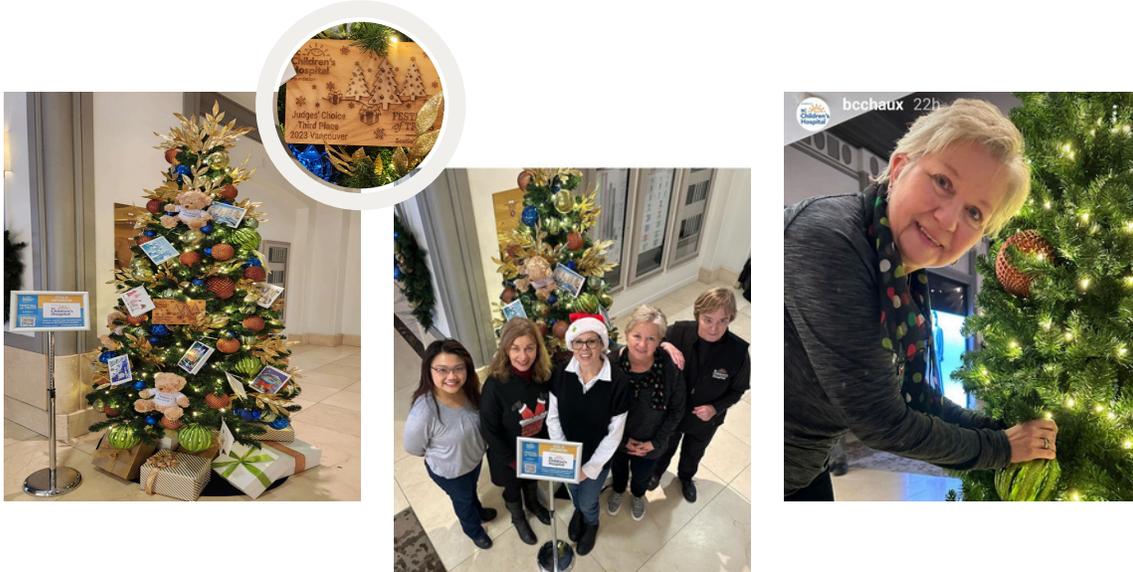
Book Sale

Thank you to the Children's & Women's Hospital staff, family and volunteers who participated in the 2023 Auxiliary to BCCH Book Sale. \$800 was raised at this annual event!



Festival of Lights

Led by team Captain Catherine Berardi this amazing decorating team went home with the Third Place Judges' Choice Award, while raising funds as part of the over \$420,000 raised at this BC Children's Hospital Foundation event held at the Fairmont Vancouver hotel on November 22, 2023. Funds raised go towards childhood cancer research at BC Children's Hospital.



Vendor Program

The BCCH Lobby Vendor Program offers a service for patients, families and staff that attend the Children's & Women's Hospitals Campus. It enables revenue generation for the Auxiliary by providing guaranteed space at the BCCH lobby of the Oak Street Campus. This program realized over \$5,800 in 2023-24.



DONATIONS

The Auxiliary to BC Children's Hospital is a non-profit group of Volunteers actively engaged at BC Children's Hospital.

Our purpose is to support and raise funds for patients and family programs at the only pediatric care Hospital in BC.

Every component that makes BC Children's Hospital so vital to BC's kids would not be possible without the generosity of our supporters and friends. Your donation of time and skills help ensure that the most precious members of our society - our children - receive the best possible care.

On behalf of all of us - patients, parents, staff, and volunteers - at BC Children's Hospital, thank you for your generosity and for caring for our children and their future.

To donate please scan this QR code:





Auxiliary to BC Children's Hospital

Financial Statements

Year Ended March 31, 2024

AUXILIARY TO BRITISH COLUMBIA'S CHILDREN'S HOSPITAL

Statement of Financial Position

March 31, 2024, with comparative information for 2023
(Unaudited)

	2024	2023
Assets		
Current assets:		
Cash	\$ 286,931	\$ 266,997
Accounts receivable and prepaid expenses	113,509	107,596
Inventory	53,771	30,254
	454,211	404,847
Capital assets (note 3)	109,444	57,926
	\$ 563,655	\$ 462,773
Liabilities and Net Assets		
Current liabilities:		
Accounts payable and accrued liabilities (notes 4 and 6)	\$ 16,741	\$ 17,146
	16,741	17,146
Net assets:		
Invested in capital assets	109,444	57,926
Unrestricted	437,470	387,701
	546,914	445,627
Related party transactions (note 6)		
Commitments (note 8)		
	\$ 563,655	\$ 462,773

See accompanying notes to financial statements.

Approved on behalf of the Board:

Bonnie Alton

Director

John Rothwell

Director



Auxiliary to BC Children's Hospital

Financial Statements

Year Ended March 31, 2024

AUXILIARY TO BRITISH COLUMBIA'S CHILDREN'S HOSPITAL

Statement of Operations

Year ended March 31, 2024, with comparative information for 2023
(Unaudited)

	2024	2023
Gift shop sales	\$ 411,272	\$ 278,776
Cost of sales	250,999	162,950
Net gift shop revenue	160,273	115,826
Thrift shop sales	162,056	145,595
Thrift shop expenses	104,646	92,567
Net thrift shop revenue (notes 1 and 5)	57,410	53,028
Holiday card program revenue	60,483	60,263
Cost of sales	26,019	25,415
Net holiday card program revenue	34,464	34,848
Clothing bin program revenue	186,449	111,032
Cost of sales	20,007	8,284
Net clothing bin program revenue	166,442	102,748
Other revenue:		
Fundraising events	14,829	10,965
Interest	8,810	3,778
	23,639	14,743
	442,228	321,193
Expenses:		
Treasure chest and fun cart	15,856	7,103
Professional	6,179	6,179
Auxiliary management	65,385	66,751
Amortization (note 5)	13,971	6,297
	101,391	86,330
Excess of revenue over expenses before the undemoted	340,837	234,863
Donations to British Columbia's Children's Hospital Foundation (note 6)	239,550	182,555
Excess of revenue over expenses	\$ 101,287	\$ 52,308



Auxiliary to BC Children's Hospital Funds Contributed - Summary

AUXILIARY CONTRIBUTIONS TO BC CHILDREN'S HOSPITAL

1982/1983 – 2023/2024 INCLUSIVE

YEAR	AMOUNT \$	CUMULATIVE TOTAL \$	YEAR	AMOUNT \$	CUMULATIVE TOTAL \$
82/83	16,465	16,465	02/03	279,057	3,024,320
83/84	58,677	75,142	03/04	232,425	3,256,745
84/85	84,880	160,022	04/05	186,396	3,443,141
85/86	71,950	231,972	05/06	338,019	3,781,160
86/87	99,232	331,204	06/07	253,841	4,035,001
87/88	94,786	425,990	07/08	254,129	4,289,130
88/89	67,293	493,283	08/09	276,736	4,565,866
89/90	95,080	588,363	09/10	204,945	4,770,711
90/91	191,291	779,654	10/11	197,392	4,968,103
91/92	171,296	950,950	11/12	253,676	5,221,779
92/93	160,879	1,111,779	12/13	340,617	5,562,396
93/94	210,651	1,322,430	13/14	304,655	5,867,051
94/95	161,014	1,483,444	14/15	304,041	6,171,092
95/96	168,420	1,651,864	15/16	222,589	6,393,681
96/97	137,378	1,789,242	16/17	245,386	6,639,067
97/98	204,013	1,993,255	17/18	387,034	7,026,101
98/99	96,435	2,089,690	18/19	261,651	7,287,752
99/00	189,763	2,279,453	19/20	185,177	7,472,929
00/01	224,596	2,504,275	20/21	143,395	7,616,322
01/02	240,988	2,745,263	21/22	92,834	7,709,156
			22/23	189,658	7,898,814
			23/24	255,406	8,154,220

Thank you Volunteers ... for your support, for the smiles!



Auxiliary to

